

## Alumni Leader Profile

### TERESA COX '88

In a career that has spanned engineering, supply chain, and contract management, as well as Silicon Valley, Wall Street, and the White House, **Teresa Cox** is undoubtedly a woman to watch.

Currently senior IT International Contracts Negotiator for **Symantec Corp.**, Cox was recently tapped by the Obama administration to serve as an advisor on the Industry Trade Advisory Council. In that capacity, Teresa will develop small- and minority-business initiatives and promote US economic interests in international trade agreements. She will also advise on key objectives and bargaining positions for global trade negotiations and other trade-related policy matters.

This isn't the first time Cox has made news. In 1985, she was the first African-American woman in the nation to earn a degree in nuclear engineering. In her current capacity at Symantec, she negotiates and awards international contracts for IT suppliers.

Cox was attracted to Simon for its high ranking in finance and credits the unique New York Recruiting Program in helping her land a job at one of the largest Wall Street firms. "I've been able to apply many of the



skills I learned from earning my MBA," she says. "Skills such as investment analysis, marketing competitiveness, operation efficiency, and concise writing have all led to greater job opportunities regardless of the industry."

Outside of work, Cox enjoys traveling, exercising, and spending time with her family. She serves as a community activist in education, small minority businesses, health care, and international trade.

Her must-read? *Never in My Wildest Dreams: A Black Woman's Life in Journalism*, written by her friend, Belva Davis. "Belva's rise from humble beginnings to national journalist chronicles some of the most significant events in recent American history," adds Cox. "Her story of survival and determination can be an inspiration to us all." **SB**